Message Text

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PAGE 01 KHARTO 00779 081245Z ACTION AF-08

INFO OCT-01 ISO-00 EB-08 PM-04 DODE-00 /021 W

-----081248Z 071310 /45

P 081205Z MAR 77

FM AMEMBASSY KHARTOUM TO SECSTATE WASHDC PRIORITY 3815 USDOC WASHDC PRIORITY

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COMMERCE FOR STRATEGIC INDUSTRIAL PRODUCTS SALES GROUP (SIPS)

E.O. 11652: N/A

TAGS: BEXP, MASS, SU

SUBJECT: PRODUCT OPPORTUNITY-MILITARY AIRPORTS

REF: A. STATE 48897, B. KHARTOUM 693, C. STATE 12498

1. BECAUSE OF LONG HOLIDAY WEEKEND HERE, EMBASSY UNABLE TAKE ACTION REQUESTED STATE REFTELS UNTIL MAR 8. DCM DISCUSSED QUESTIONS WITH SENIOR OFFICER IN MINDEF/PROCUREMENT BRANCH, COL. ALI AL-MENAA. HE EXPLAINED THAT SEVERAL COMPANIES HAD RAISED QUESTIONS IN CONNECTION WITH ORIGINAL TENDER NOTICE, AND THEREFORE GOS HAS DECIDED TO DIVIDE PROJECT AND ISSUE TWO SEPARATE TENDERS FOR CIVL WORKS AND MILITARY WORKS. LATTER NOT YET READY, BUT TENDER ON CIVIL WORKS WILL BE ISSUED MAR 10, AND DEADLINE HAS BEEN EXTENDED UNTIL MAY 10. DCM WAS ABLE COPY REVISED TENDER ON CIVIL WORKS WHICH EMBASSY WILL POUCH DIRECTLY TO SIPS.

2. QUICK REVIEW OF REVISED TENDER INDICATES ALL QUESTIONS RAISED IN STATE REFTELS HAVE NOT RPT NOT BEEN ANSWERED. FOR EXAMPLE, WE STILL HAVE NOT BEEN TOLD WHO PREPARED ARCHITECTURAL DESIGN AND WHO PREPARED FEASIBILITY STUDY. HOWEVER, SOME INFO NOT PREVIOUSLY AVAILABLE IS INCLUDED. LIMITED OFFICIAL USE

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LOCATIONS OF AIRPORTS HAVE BEEN GIVEN; THEY ARE TO BE AT EL FASHER (NORTHERN DARFUR PROVINCE), DAMAZIN (BLUE NILE PROV) AND CARTHAGO (RED SEA PROV). REVISED TENDER SPECIFIES LUMP SUM, FIXED PRICE, TURN-KEY OFFER IS EXPECTED.

3. IN LIGHT QUESTIONS RAISED REF A, BELIVE REVISED TENDER ON CIVIL WORKS (REF NO. GHQ/5/H/1) IS DEFINITIVE

DOCUMENT WITH REGARD EL FASHER, DAMAZIN AND CARTHAGO AIRPORTS. SHOULD BE KEPT IN MIND THAT SEPARATE TENDER WILL BE ISSUED FOR MILITARY WORKS. NEVERTHELESS, COMPANIES CAN RESPOND TO CIVIL WORKS TENDER INDEPENDENTLY AND WITHOUT REF TO MILITARY WORKS TENDER. DEPT SHOULD KEEP DISTINCT TENDER ON WADISEIDNA AIRBASE (REF B) WHICH HAS BEEN ISSUED SEPARATELY FROM TENDER ON THREE AIRPORTS MENTION ABOVE. FYI -- INFO ON WADI-SEIDNA MAY BE AVAILABLE IN PENTAGON ARCHIVES SINCE USG BUILT AIRPORT DURING WW II. END FYI. QUICK REVIEW OF TENDER DOES NOT INDICATE WHAT REGISTRATION PROCEDURES, IF ANY, ARE REQUIRED. THEREFORE WE NOT YET ABLE ANSWER QUESTION PARA 2.C, REF A. QUESTIONS PARA 2D AND 2E ANSWERED ABOVE. BREWER

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Message Attributes

Automatic Decaptioning: X Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: PROPOSALS (BID), AIRPORTS, MILITARY BASES

Control Number: n/a

Copy: SINGLE Sent Date: 08-Mar-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition Event:
Disposition Reason:
Disposition Remarks:
Document Number: 1977KHARTO00779
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration: Film Number: D770079-0449 Format: TEL From: KHARTOUM

Handling Restrictions: n/a Image Path:

ISecure: 1

Legacy Key: link1977/newtext/t19770383/aaaacvbj.tel

Line Count: 75 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM Message ID: bc36febb-c288-dd11-92da-001cc4696bcc Office: ACTION AF

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 STATE 48897, 77 KHARTOUM 693, 77 STATE 12498

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 09-Feb-2005 12:00:00 am Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 3179737 Secure: OPEN Status: NATIVE

Subject: PRODUCT OPPORTUNITY-MILITARY AIRPORTS

TAGS: BEXP, MASS, SU, US To: STATE COM

Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/bc36febb-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009